

## DP George & Company, LLC – Commercial Pricing Schedule

Labor Category	Labor Category Description	Labor Category Rate
Senior Partner/Senior Principal	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field and is a CPA.</p> <p><b>Experience:</b> At least fifteen (15) years of applicable accounting and auditing experience. Individual should have extensive experience designing, implementing, and managing financial management engagements.</p> <p><b>Responsibility:</b> Responsible for client management, quality control, supervision of audit team, and resolution of significant audit, accounting, and reporting issues. The Senior Partner/Senior Principal will provide the technical and managerial skills to ensure that all products and deliverables meet the client’s requirements and deadlines. The Senior Partner/Senior Principal is responsible for the final delivery of professional quality products and is ultimately responsible for the technical quality and customer satisfaction on DPG engagements.</p>	\$ 311.45
Subject Matter Expert I	<p><b>Education:</b> Bachelor’s Degree or equivalent.</p> <p><b>Experience:</b> At least fifteen (15) years of relevant financial management or other experience in the subject matter being addressed and a minimum of five (5) years applying expertise to the subject matter.</p> <p><b>Responsibility:</b> Responsible for providing subject matter expertise on an industry or specialized function. Provides expert subject matter input to address complex technical problems and develop complex aspects of technical solutions, reports and other client deliverables. Advises on, and implements analyses in area of subject expertise.</p>	\$ 311.45
Audit Partner/Principal	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field and is a CPA.</p>	\$ 250.00

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	<p><b>Experience:</b> At least twelve (12) years of applicable accounting and auditing experience. Individual should have extensive experience designing, implementing, and managing financial management engagements.</p> <p><b>Responsibility:</b> Responsible for client management, quality control, supervision of audit team, and resolution of significant audit, accounting, and reporting issues. Partner will provide the technical and managerial skills to ensure that all products and deliverables meet the client’s requirements and deadlines. The Partner is responsible for the final delivery of professional quality products and is ultimately responsible for the technical quality and customer satisfaction for all DPG assignments.</p>	
Subject Matter Expert II	<p><b>Education:</b> Bachelor’s Degree or equivalent.</p> <p><b>Experience:</b> At least ten (10) years of relevant financial management or other experience in the subject matter being addressed and a minimum of four (4) years applying expertise to the subject matter.</p> <p><b>Responsibility:</b> Responsible for providing subject matter expertise on an industry or specialized function. Provides expert subject matter input to address complex technical problems and develop complex aspects of technical solutions, reports and other client deliverables. Advises on, and implements analyses in area of subject expertise.</p>	\$ 249.16
Subject Matter Expert (IT)	<p><b>Education:</b> Bachelor’s Degree or equivalent.</p> <p><b>Experience:</b> At least ten (10) years of relevant information technology experience in the subject matter being addressed and a minimum of four (4) years applying information technology to the subject matter.</p> <p><b>Responsibility:</b> Responsible for providing subject matter expertise on the</p>	\$ 249.16

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	design, development, implementation and documentation of information technology systems and applications. Provides expert subject matter input to address complex information technology technical problems. Develops and documents complex aspects of technical solutions, reports and other client deliverables.	
Principal Consultant	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> At least ten (10) years of experience in consulting or directly relevant Federal Government experience and/or educational training in related fields. A Principal Consultant must have proficiency in analyzing and defining business needs and applying methodologies.</p> <p><b>Responsibility:</b> Responsible for providing analytical and program support and serves as a key analytical resource on the engagement team, distilling data, and creating reports. Conducts research to improve accounting, financial, and management operations, resolves issues, and enhances financial and performance controls. A Principal Consultant supports the completion of project specific tasks within a specified budget and time frame, and assists the client in developing presentations and supporting client meetings. Utilizes a high degree of creativity, foresight and professional judgment to plan, organize and guide complex programs.</p>	\$ 242.24
Principal Consultant (IT)	<p><b>Education:</b> Bachelor’s Degree or equivalent.</p> <p><b>Experience:</b> At least ten (10) years of experience in information technology or directly relevant Federal Government experience and/or educational training in related fields. A Principal Consultant (IT) must have proficiency in analyzing and defining information technology needs and applying methodologies.</p>	\$ 242.24

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	<p><b>Responsibility:</b> Responsible for providing analytical and program support and serves as a key analytical resource on the design, development, modeling, simulation, and implementation, of databases and systems. Conducts research to improve information technology operations, resolves issues, and enhance IT controls. Supports the completion of project specific tasks within a specified budget and time frame, and assists the client in developing solutions. Utilizes a high degree of creativity, foresight and professional judgment to plan, organize and guide complex information technology projects.</p>	
Audit Senior Manager	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field and is a CPA.</p> <p><b>Experience:</b> At least seven (7) years of experience in accounting or relevant business field, including a minimum of two (2) years of managerial experience.</p> <p><b>Responsibility:</b> Responsible for reviewing all documentation for quality, completeness, and adherence to applicable regulations that is prepared by the manager, senior and staff auditors. The Senior Manager is responsible for coordinating subordinate activities, and monitors project performance and staff relationships. The Senior Manager also communicates with the client on a day-to-day basis, directs the completion of project specific tasks within a specified budget and time frame, and manages the day-to-day activities of the project team.</p>	\$ 208.74
Program Manager (IT)	<p><b>Education:</b> Bachelor’s Degree or equivalent.</p> <p><b>Experience:</b> At least eight (8) years of experience in information technology or directly relevant Federal Government experience and/or educational training in related fields including a minimum of two (2) years of managerial</p>	\$ 193.78

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	<p>experience.</p> <p><b>Responsibility:</b> Acts as the primary point of contact for the government technical representative. Provides technical and managerial direction for the contract and monitors overall performance of the project staff and deliverables. Ensures the project is adequately supported from a technical knowledge perspective and work is performed consistent with established information technology and other standards.</p>	
Audit Manager	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> At least seven (6) years of experience in accounting or relevant business field, including a minimum of one (1) year of managerial experience.</p> <p><b>Responsibility:</b> Responsible for reviewing all documentation for quality, completeness, and adherence to applicable regulations that is prepared by senior and staff auditors. The Audit Manager is responsible for coordinating subordinate activities, and monitors project performance and staff relationships. The Audit Manager also communicates with the client on a day-to-day basis, directs the completion of project specific tasks within a specified budget and time frame, and manages the day-to-day activities of the project team</p>	\$ 179.94
Deputy Program Manager (IT)	<p><b>Education:</b> Bachelor’s Degree or equivalent.</p> <p><b>Experience:</b> At least six (6) years of experience in information technology or directly relevant Federal Government experience and/or educational training in related fields.</p> <p><b>Responsibility:</b> Responsible for supporting the program manager in</p>	\$ 174.10

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	<p>providing technical and managerial direction for the contract and monitoring overall performance of the project staff and deliverables. The Deputy Program Manager is responsible for coordinating subordinate activities, and monitors project performance and staff relationships. The Deputy Program Manager also communicates with the client on a day-to-day basis, directs the completion of project specific tasks within a specified budget and time frame, and manages the day-to-day activities of the project team.</p>	
Senior Consultant	<p><b>Education:</b> Bachelor’s Degree in relevant business or technical field.</p> <p><b>Experience:</b> At least six (6) years of experience in consulting or directly relevant Federal Government experience and/or educational training in related fields. The Senior Consultant must have a demonstrated ability to provide direction and guidance for specific projects, and in assisting with solution design and development.</p> <p><b>Responsibility:</b> Responsible for providing technical knowledge in their area of expertise, and for supporting the completion of project specific tasks within a specified budget and time frame and communicates with the client on a day-to-day basis. Also guides formulation of solutions, preparation of reports, studies, and documentation, and directs presentations and client meetings. A Senior Consultant has knowledge of Federal accounting principles and accounting transactions and an understanding of budget planning, budget formulation, and budget execution processes. Additionally, the Senior Consultant is proficient with various financial analysis methods and has an understanding of financial systems requirements. A Senior Consultant is proficient in the use of firm tools to support the overall objectives and goals of the program objectives. In addition to supporting program management and analyzing client issues, the Senior Consultant leads client teams, analyzes project data, and develops appropriate deliverables.</p>	\$ 173.03

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Senior Consultant (IT)	<p><b>Education:</b> Bachelor’s Degree or equivalent.</p> <p><b>Experience:</b> At least six (6) years of experience in information technology or directly relevant Federal Government experience and/or educational training in related fields. The Senior Consultant (IT) must have a demonstrated ability to provide direction and guidance for specific projects, and assist with information technology design and development.</p> <p><b>Responsibility:</b> Responsible for providing technical knowledge in their area of information technology expertise, and for supporting the completion of project specific tasks within a specified budget and time frame and communicating with the client on a day-to-day basis. Also helps formulate and implement information technology solutions. The Senior Consultant (IT) has knowledge of information technology standards and implementation processes. Additionally, the Senior Consultant (IT) is proficient with various information technology analysis tools and software. In addition to supporting program management and analyzing client issues, the Senior Consultant (IT) leads project teams, analyzes project data, and develops appropriate deliverables.</p>	\$ 167.20
Senior Web Developer	<p><b>Education:</b> High School Diploma plus experience in related field.</p> <p><b>Experience:</b> At least six (6) years of experience designing and implementing enterprise-level web-sites and applications. Experience applying Adobe Creative Suite, Microsoft Visual Studio or similar development applications developing backend code for business logic and database integration for web applications using programming languages like C#, PHP, Python, or Java with HTML, JavaScript and CSS.</p> <p><b>Responsibility:</b> Responsible for supporting the development of web</p>	\$ 158.99

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	<p>applications including the programming of the logic and data layers to integrate with the presentation layer. Creates and develops web applications based on an understanding of client requirements and end-user audience. Responsible for providing direction to lower level project resources.</p>	
Manager I	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> At least five (5) years of experience in accounting or relevant business field.</p> <p><b>Responsibility:</b> Responsible for reviewing documentation for quality, completeness, and adherence to applicable regulations that is prepared by senior and staff auditors. The Manager I is responsible for coordinating subordinate activities, and monitors project performance and staff relationships. The Manager I also communicates with the client on a day-to-day basis, directs the completion of project specific tasks within a specified budget and time frame, and manages the day-to-day activities of the project team.</p>	\$ 146.18
Senior Web Designer	<p><b>Education:</b> High School Diploma plus experience in related field.</p> <p><b>Experience:</b> At least six (6) years of experience designing and implementing enterprise-level web-sites and applications. Experience applying Adobe Creative Suite or similar design applications designing user interfaces for web applications using HTML, JavaScript and CSS</p> <p><b>Responsibility:</b> Responsible for the overall design and development of web pages including layout of pages, translation of wire frames to visual, and development of web application interfaces. Creates and designs web applications based on an understanding of client requirements and end-user audience. Responsible for providing direction to lower level project</p>	\$ 143.07



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	resources.	
Experienced Supervising Senior	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> At least six (6) years of experience in audit and financial accounting assistance services or relevant business experience. Demonstrates extensive knowledge of GAAP, GAAS, Federal regulations, guidelines, standards and concepts, or other relevant industry practices pertaining to the engagement.</p> <p><b>Responsibility:</b> Responsible for independently performing key portions of the audit while directing reviewing the work of the senior and staff auditors. The Experienced Supervising Senior makes decisions on routine accounting, auditing and reporting matters and has performed in a senior role for at least 2 years.</p>	\$ 142.58
Senior Financial/Budget Analyst	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> At least five (5) years of experience analyzing accounting, business or budgeting processes.</p> <p><b>Responsibility:</b> Responsible for the overall analysis and documentation of existing accounting, business or budget processes and needs through the use of interviews, research, and data analysis. Establishes recommendations for potential accounting, business, or budget process improvements. Directs the work of the Financial/Budget Analyst.</p>	\$ 136.42
Business Analyst (IT)	<p><b>Education:</b> Bachelor’s Degree or equivalent.</p> <p><b>Experience:</b> At least five (5) years of experience analyzing information technology applications.</p>	\$ 134.70

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	<p><b>Responsibility:</b> Responsible for the overall analysis and documentation of existing information technology products and needs through the use of interviews, research, and data analysis. Establishes recommendations for potential information technology improvements and conveys information to the Senior Consultant (IT) or Principal Consultant (IT). Directs the work of the data analyst.</p>	
Consultant	<p><b>Education:</b> Bachelor’s Degree in relevant business or technical field.</p> <p><b>Experience:</b> At least three (3) years of experience in consulting or directly relevant Federal Government experience and/or educational training in related fields.</p> <p><b>Responsibility:</b> Responsible for providing technical knowledge in their area of expertise, and for supporting the completion of project specific tasks as directed by the Senior Consultant. Also helps to formulate solutions, prepare reports, studies, and documentation, and support presentations and client meetings. A Consultant has knowledge of Federal accounting principles and accounting transactions and an understanding of budget planning, budget formulation, and budget execution processes. Additionally, the Consultant is proficient with various financial analysis methods. A Consultant is proficient in the use of firm tools to support the overall objectives and goals of the project.</p>	\$ 132.88
Web Developer	<p><b>Education:</b> High School Diploma plus experience in related field.</p> <p><b>Experience:</b> At least three (3) years of experience developing and implementing enterprise-level web-sites and applications. Experience applying Adobe Creative Suite, Microsoft Visual Studio or similar development applications developing backend code for business logic and database integration for web applications using programming languages like</p>	\$ 123.81

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	<p>C#, PHP, Python, or Java with HTML, JavaScript and CSS.</p> <p><b>Responsibility:</b> Responsible for supporting the development of web applications including the programming of the logic and data layers to integrate with the presentation layer. Performs tasks as assigned by the Senior Web Developer.</p>	
Senior Associate III	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> At least six (6) years of experience in audit and financial accounting assistance services or relevant business experience. A Senior Auditor/ Accountant III must demonstrate extensive knowledge of GAAP, GAAS, Federal regulations, guidelines, standards and concepts, or other relevant industry practices pertaining to the engagement.</p> <p><b>Responsibility:</b> Responsible for providing technical guidance on work assignments, supervising subordinate senior and staff auditors, and independently performing many of the more challenging aspects of the engagement. The Senior Associate III facilitates communication between project staff and project manager and performs assigned tasks related to the engagement.</p>	\$ 116.28
Web Designer	<p><b>Education:</b> High School Diploma plus experience in related field.</p> <p><b>Experience:</b> At least three (3) years of experience designing and implementing enterprise-level web-sites and applications. Experience applying Adobe Creative Suite or similar design applications designing user interfaces for web applications using HTML, JavaScript and CSS.</p> <p><b>Responsibility:</b> Responsible for supporting the design and development of web pages including layout of pages, translation of wire frames to visual, and</p>	\$ 111.08

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	development of web application interfaces. Performs tasks as assigned by the Senior Web Designer.	
Financial/Budget Analyst	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> At least three (3) years of experience analyzing accounting, business or budgeting processes.</p> <p><b>Responsibility:</b> Responsible for performing analysis and documentation of existing accounting, business or budget processes and needs through the use of interviews, research, and data analysis. Provides input into recommendations for potential accounting, business, or budget process improvements and conveys information to the Senior Financial/Budget Analyst.</p>	\$ 106.04
Data Analyst	<p><b>Education:</b> Bachelor’s Degree or equivalent.</p> <p><b>Experience:</b> At least three (3) years of experience analyzing information technology applications.</p> <p><b>Responsibility:</b> Responsible for the performing analysis and documentation of existing information technology products and needs through the use of interviews, research, and data analysis. Provides input into recommendations for potential information technology improvements and conveys information to the Business Analyst (IT).</p>	\$ 106.04
Senior Auditor/Accountant II	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> At least four (4) years of experience in audit and financial accounting assistance services or relevant business experience. A Senior Auditor/ Accountant II must demonstrate proficient knowledge of GAAP, GAAS, Federal regulations, guidelines, standards and concepts, or other</p>	\$ 106.04

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	<p>relevant industry practices pertaining to the engagement.</p> <p><b>Responsibility:</b> Responsible for providing technical guidance on work assignments, supervising subordinate senior and staff auditors, and independently performing many aspects of the engagement. The Senior Auditor/ Accountant II facilitates communication between project staff and project manager and performs assigned tasks related to the engagement.</p>	
Senior Auditor/Accountant I	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> At least two (2) years of experience in accounting or relevant business field.</p> <p><b>Responsibility:</b> Responsible for the supervision of Junior Staff and the delegation of work tasks. The Senior Auditor/Accountant I assists in drafting reports and findings, addresses most accounting and auditing issues, and executes some of the more complex procedures of the audit. The Senior Auditor/Accountant I is also responsible for tasks delegated by the Audit Manager.</p>	\$ 96.90
Staff Auditor/Accountant III	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> At least one (2) years of experience in accounting or relevant business field.</p> <p><b>Responsibility:</b> Responsible for performing accounting and auditing procedures, and tests including the preparation of reconciliations, performing sampling test work, vouching transactions and verifying and recalculating account balances. The Staff Auditor/Accountant III is also responsible for conducting training sessions, and may direct small teams. The Staff Auditor/Accountant III may work independently or under the supervision of a</p>	\$ 94.13

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	Senior.	
Staff Auditor/Accountant II	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> At least one (1) year of experience in accounting or relevant business field.</p> <p><b>Responsibility:</b> Responsible for performing accounting and auditing procedures, and tests including the preparation of reconciliations, performing sampling test work, vouching transactions and verifying and recalculating account balances. The Staff Auditor/Accountant II is also responsible for conducting training sessions, and may direct small teams. The Staff Auditor/Accountant II works under the supervision of the Senior.</p>	\$ 83.89
Staff Auditor/Accountant	<p><b>Education:</b> Bachelor’s Degree in accounting or relevant business field.</p> <p><b>Experience:</b> Entry-level position.</p> <p><b>Responsibility:</b> Responsible for performing auditing procedures and tests including the preparation of reconciliations, performing sampling test work, vouching transactions and verifying and recalculating account balances. The Staff Auditor/Accountant works under the supervision of the Senior.</p>	\$ 78.42
Controls/Compliance Specialist	<p><b>Education:</b> Bachelor’s Degree or equivalent.</p> <p><b>Experience:</b> At least three (3) years of experience documenting and testing information technology or other controls.</p> <p><b>Responsibility:</b> Responsible for documenting the inventory of processes, risks, control objectives, and control activities, including mapping to policies/standards/procedures and to established frameworks. Develops process flows and control design narratives supporting the inventory of</p>	\$ 78.04

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	processes and controls and validation of their existence. Documents existing control testing activities being performed and the results from execution of controls testing. Drafts findings of issues for remediation and suggested recommendations.	
Accounting Technician	<p><b>Education:</b> High School Diploma plus experience in related field.</p> <p><b>Experience:</b> Entry-level position.</p> <p><b>Responsibility:</b> Responsible for processing accounting transactions in accordance with documented accounting transaction guides or other procedures. Also researches accounting transactions in the applicable accounting system and performs daily or monthly reconciliation processes.</p>	\$ 62.29
Admin Support	<p><b>Education:</b> High School Diploma plus experience in related field.</p> <p><b>Experience:</b> At least one (1) year of general business or administrative experience.</p> <p><b>Responsibility:</b> Responsible for providing general computer, financial, word-processing, graphics, and other administrative support as necessary.</p>	\$ 48.45
Intern	<p><b>Education:</b> Two years of college.</p> <p><b>Experience:</b> Entry-level position.</p> <p><b>Responsibility:</b> Responsible for supporting project teams by performing basic sampling test work, preparation of reconciliations, vouching transactions and verifying and recalculating account balances. Also performs documentation of processes and procedures.</p>	\$ 41.53